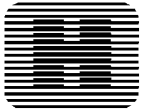


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**AGENDA FOR SUMMER 2010 ARIZONA
STATE-OF-THE-STATE MEETINGS
(Localized for Each Site)**

- I. Introductions All Around & Participant's Key Issues
- II. Status Of Reform
 - a. Affordable Care Act
 - b. Federal Regulations Issued To Date (Dependents, Child Pre-Ex, etc.)
 - c. Upcoming Federal Regulations (High Risk Pool, etc.) & Taxes
 - d. Next for Employers (Tax Credits, Offering Coverage, Requirements, etc.)
 - e. Outcome of May 18th Prop.100 Election
 - f. Reform Exemption On November Ballot
 - g. Federal Reform Bill Constitutionality Challenges
 - h. What will the Congress Do Next?
 - i. Arizona's Budget & Legislative Challenges
 - j. Medicare Physician Fee Fix
 - k. Reducing Health Care Costs & Improving Quality?
- III. Winners & Losers From Health Care Reform
 - a. Hospitals: Non-profits, Physician-Owned, CAH's & Public Hospitals
 - b. Hospital Consolidations & Network Affiliations
 - c. Hospitals & Physicians: ACO's, Bundled Payments, Gain Sharing
 - d. New Status of Physicians: Hospital Employment, Practice Consolidation
 - e. Physician Payments: Medicare Fee Schedule, AHCCCS Cuts, Capitation
 - f. Primary Care & Surgeons' Bonuses?
 - g. Community Health Centers Expansion & New Payments
 - h. Brokers & Broker Commissions
 - i. Health Plans: Medical Loss Ratio Regulation, Premium Caps & Salaries
 - j. Electronic Health Records & Information Networks
- IV. Numbers You Can Use
 - a. Medicare Advantage Members By Plan & By County
 - b. AHCCCS Acute & ALTCS Members By Plan & By County
 - c. Top Ten Commercial Health Plan Membership (HMOs, PPOs, & ASO's,)
 - d. Arizona HMO & BCBS of Arizona 2009 Yearend Financial Performance
 - e. National Health Plan Profitability & Medical Loss Ratios
- V. Where Do We Go From Here?

Join us on for the Summer 2010 Arizona State-of-the-State in Tucson (6/2), Sierra Vista (6/3), Prescott (6/8), Tempe (6/9) or Phoenix (6/11). See www.hmo-info.com for more details or call us at (602) 788-8700, ext. 6